

Southwest Delaware County Municipal Authority  
2023 Approved Budget

|   | <u>2023 Approved Budget</u> |
|---|-----------------------------|
| Revenues                                |                             |
| Sewer Service Fees - Direct             | \$ 6,106,370.50             |
| Sewer Service Fees - Township           | \$ 238,160.00               |
| NSF Fees                                | \$ 875.00                   |
| Interest on Assessments - NW            | \$ 4,500.00                 |
| New Connections                         | \$ 353,787.50               |
| Inspection Fees                         | \$ 750.00                   |
| Admin Fee - New connections             | \$ 750.00                   |
| Interest - Sewer Service Fees           | \$ 22,000.00                |
| Pretreatment Permits                    | \$ -                        |
| Pretreatment Fines                      | \$ -                        |
| Penalty Charges - Sewer Service Fees    | \$ 115,000.00               |
| Lein Filing/ Satisfaction Fees          | \$ 13,000.00                |
| Posting Fees-Constable/Aqua             | \$ 21,500.00                |
| Water Disconnect/Reconnect Fee          | \$ 1,600.00                 |
| Phone Tower - Utility Charges           | \$ 26,000.00                |
| Phone Tower - Administration Fees       | \$ 4,300.00                 |
| Certification Fee                       | \$ 7,650.00                 |
| Misc Inc-Insurance Claim Reimb          | \$ -                        |
| Interest Income - S&T Bank              | \$ 15,200.00                |
|   | <hr/>                       |
| Total Revenues                          | 6,931,443.00 <hr/>          |
| Cost of Sales                           |                             |
| Water                                   | \$ -                        |
| Outside Treatment                       | \$ 3,820,638.00             |
| Outside Treatment - Year End Adjustment | \$ -                        |
|   | <hr/>                       |
| Total Cost of Sales                     | 3,820,638.00 <hr/>          |
| Gross Profit                            | 3,110,805.00 <hr/>          |
| Plant                                   |                             |
| Insurance - Pollution Liab.             | \$ 2,915.30                 |
|   | <hr/>                       |
| Total Expenses - Plant                  | 2,915.30 <hr/>              |
| Collections                             |                             |
| Collection-Contracted Service           | \$ 489,904.80               |
| Collection-Contract Svc Excess          | \$ 25,000.00                |
| Manhole Repairs                         | \$ 400.00                   |

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| Collection - Metering Expense  | \$ | 40,000.00                   |
| Easement/ROW Maintenance       | \$ | 80,000.00                   |
| Manhole Repair Supplies        | \$ | 20,000.00                   |
| Collection-Pump Station Power  | \$ | 27,500.00                   |
| Collection - Water             | \$ | 1,025.00                    |
| Collection-Pump Station Phone  | \$ | 2,200.00                    |
| Collection-Pump Stn Internet   | \$ | 1,525.00                    |
| Collection-Locating & Marking  | \$ | 1,400.00                    |
| Rental to Railroad             | \$ | 1,075.00                    |
| Pump Stations Repairs          | \$ | 25,000.00                   |
| Collection - EPA Fines         | \$ | 3,000.00                    |
| Collection - Eng Fees-Consult  | \$ | 145,000.00                  |
| Collection - Eng Fees-Meetings | \$ | 6,000.00                    |
| Collection - Eng Fees-Reports  | \$ | 13,000.00                   |
| Collection - Eng Fees-Metering | \$ | 25,000.00                   |
| Licenses & Inspections         | \$ | 1,700.00                    |
| Collections-Maintenance Major  | \$ | 50,000.00                   |
| Collections-Maintenance Ordina | \$ | 20,000.00                   |
| Collections-Grinder Pumps      | \$ | 9,000.00                    |
| Collections Supplies           | \$ | 1,500.00                    |
| Truck Expense                  | \$ | 975.00                      |
| Truck Repairs & Maintenance    | \$ | 650.00                      |
| Software Support - ARC Vision  | \$ | 2,445.00                    |
| Insurance - Liability          | \$ | 13,300.00                   |
| Insurance - Pollution          | \$ | 1,855.20                    |
| Insurance - Toby Flood         | \$ | -                           |
| Insurance - Umbrella           | \$ | 3,900.00                    |
|                                |    | <hr/>                       |
| Total Expenses - Collections   |    | 1,012,355.00                |
|                                |    | <hr/>                       |
| Maintenance                    |    |                             |
|                                |    | <hr/>                       |
| Total Expenses - Maintenance   |    | 0.00                        |
|                                |    | <hr/>                       |
| Administration                 |    |                             |
| Administration - Salary/Wages  | \$ | 220,175.60                  |
| Administration - Vacation Pay  | \$ | 21,782.40                   |
| Administration - Sick Pay      | \$ | 9,267.12                    |
| Administration - Personal Pay  | \$ | 4,118.72                    |
| Administration - Holiday Pay   | \$ | 12,356.16                   |
| Board of Director-Meeting Fees | \$ | 21,000.00                   |
| Administration - Meeting Fees  | \$ | 3,600.00                    |

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| Admin - Power                   | \$ 8,200.00                 |
| Admin - Water                   | \$ 280.00                   |
| Admin - Telephone               | \$ 2,400.00                 |
| Admin - Internet                | \$ 3,600.00                 |
| Bank Service Charges            | \$ 1,700.00                 |
| Billing Reports - Water Usage   | \$ 19,455.00                |
| Billing - Outside Printing      | \$ 16,200.00                |
| Legal Fees - Administration     | \$ 30,000.00                |
| Legal Fees - Collections        | \$ 12,000.00                |
| Water Disconnection Fees        | \$ 1,600.00                 |
| Posting Fees - Constable/Aqua   | \$ 21,500.00                |
| Office Equipment                | \$ 2,100.00                 |
| Admin-Maintenance Major         | \$ 4,500.00                 |
| Admin-Maintenance Ordinary      | \$ 10,500.00                |
| Office Supply & Expense         | \$ 12,000.00                |
| Postage Machine Rental          | \$ 1,581.84                 |
| Professional Fees - Accounting  | \$ 27,000.00                |
| Professional Fees - Title       | \$ -                        |
| Contract Labor - Admin          | \$ 13,248.00                |
| Payroll Service Charge          | \$ 5,720.00                 |
| Software Support-New World&PT   | \$ 17,500.00                |
| Computer/IT Expense             | \$ 15,000.00                |
| Insurance-Prof'l Liability      | \$ 4,000.00                 |
| Insurance - Liability           | \$ 13,300.00                |
| Insurance - Pollution           | \$ 530.10                   |
| Insurance - Umbrella            | \$ 3,900.00                 |
| Insurance - Crime               | \$ 620.00                   |
| Insurance - Cyber Liability     | \$ 2,605.00                 |
| Employee Benefits - Health      | \$ 65,907.60                |
| Employee Benefits - Dental      | \$ 3,681.84                 |
| Employee Benefits - Life        | \$ 1,205.40                 |
| Employee Benefits - Disability  | \$ 2,989.08                 |
| Insurance - Workers Comp        | \$ 900.00                   |
| Admin - Pension Employee        | \$ 15,230.00                |
| Postage                         | \$ 22,500.00                |
| Telephone - Lease and Maint.    | \$ 3,060.00                 |
| Travel - Mileage                | \$ 1,200.00                 |
| Administration - Advertising    | \$ 650.00                   |
| Payroll Tax - FICA Employer     | \$ 16,302.63                |
| Payroll Tax-Medicare Employer   | \$ 3,812.71                 |
| Payroll Taxes - State PMAA      | \$ 1,080.00                 |
| Web Hosting & Design            | \$ 850.00                   |
| Total Expenses - Administration | 682,709.20                  |

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| EBITDA - Operating Income            | <u>1,412,825.50</u>         |
| Other Expenses - Non Operating       |                             |
| Interest Expense - S&T Bank          | \$ 40,900.56                |
| Collections - Depreciation Exp       | \$ 567,727.99               |
| Admin - Depreciation Expense         | \$ 14,602.57                |
| Total Other Expenses - Non Operating | <u>623,231.12</u>           |
| Net Income                           | <u>\$ 789,594.38</u>        |

| Calculation of Net Cash Flow  |                     |
|---|---------------------|
| <b>EBIDTA</b>   | <b>1,412,825.50</b> |
| 2023 DNB First Sewer Revenue Note Payments<br>(P=\$1,211,868.00; I-\$40,900.56) | 1,252,768.56        |
| MTSA Annual Lease Payment   | 30,000.00           |
| Total Debt Payments   | 1,282,768.56        |
| Debt Service Ratio  | 1.10                |
| <b>Net Cash Flow</b>  | <b>130,056.94</b>   |