

Southwest Delaware County Municipal Aut
2021 Approved Budget

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Revenues		
Sewer Rental - AT, BR, Ch & CT	\$	5,846,816.77
Sewer Rental - Southern	\$	208,500.00
NSF Fees	\$	1,266.67
Interest on Assessments - NW	\$	6,355.63
New Connections	\$	710,382.00
Interest/Sewer - Rental	\$	45,000.00
Penalty Charges	\$	106,236.55
Lein Filing/ Satisfaction Fees	\$	19,366.67
Posting Fee-Constable Service	\$	7,620.00
Water Disconnect/Reconnect Fee	\$	1,633.33
Rental - Phone Tower	\$	29,378.47
Administration - Phone Towers	\$	1,162.08
Certification Fee	\$	5,440.00
Interest Income - DNB	\$	9,500.00

Total Revenues	\$	<u>6,998,658.16</u>
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Cost of Sales		
Water	\$	5,237.44
Outside Treatment	\$	3,723,912.50
Outside Treatment-Year End Adj	\$	50,000.00

Total Cost of Sales	\$	<u>3,779,149.94</u>
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Gross Profit	\$	<u>3,219,508.22</u>
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Plant		
Insurance - Pollution Liab.	\$	3,395.75

Total Expenses - Plant	\$	<u>3,395.75</u>
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Collections		
Collection-Contracted Service	\$	464,363.62
Collection-Contract Svc Excess	\$	60,000.00
Manhole Repairs	\$	80,000.00
Collection - Metering Expense	\$	21,000.00
Easement/ROW Maintenance	\$	90,000.00
Manhole Repair Supplies	\$	5,000.00
Collection-Pump Station Power	\$	21,000.00
Collection - Water	\$	1,000.00
Collection-Pump Station Phone	\$	2,100.00
Collection-Pump Stn Internet	\$	1,315.00
Collection-Locating & Marking	\$	2,500.00
Customer Claims/Reimbursements	\$	280.00

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Rental to Railroad	\$ 1,450.00
Pump Stations Repairs	\$ 40,000.00
Collection - EPA Fines	\$ 5,000.00
Collection - Eng Fees-Field	\$ 20,000.00
Collection - Eng Fees-Consult	\$ 105,000.00
Collection - Eng Fees-Meetings	\$ 10,000.00
Collection - Eng Fees-Reports	\$ 12,000.00
Collection - Eng Fees-Metering	\$ 30,000.00
Licenses & Inspections	\$ 100.00
Collections-Maintenance Major	\$ 70,000.00
Collections-Maintenance Ordina	\$ 16,000.00
Collections-Grinder Pumps	\$ 7,000.00
Collections Supplies	\$ 2,500.00
Truck Expense	\$ 600.00
Truck Repairs & Maintenance	\$ 300.00
Software Support - ARC Vision	\$ 2,500.00
Insurance - Liability	\$ 16,550.00
Insurance - Pollution	\$ 2,160.00
Insurance - Toby Flood	\$ 2,700.00
Insurance - Umbrella	\$ 1,400.00
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Total Expenses - Collections	\$ 1,093,818.62
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Maintenance	
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Total Expenses - Maintenance	\$ -
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Administration	
Administration - Salary/Wages	\$ 213,698.87
Administration - Vacation Pay	\$ 12,860.00
Administration - Sick Pay	\$ 4,968.00
Administration - Personal Pay	\$ 15,075.45
Administration - Holiday Pay	\$ 11,932.68
Board of Director-Meeting Fees	\$ 21,000.00
Administration - Bonus	\$ -
Administration - Meeting Fees	\$ 3,600.48
Power - Admin Building	\$ 5,000.00
Admin - Water	\$ 260.00
Admin-Telephone	\$ 4,000.00
Admin-Internet	\$ 2,280.00
Bank Service Charges	\$ 2,000.00
Billing Reports - Water Usage	\$ 19,100.00
Billing - Outside Printing	\$ 8,200.00
Legal Fees - Administration	\$ 65,000.00
Legal Fees - Collections	\$ 26,500.00
Water Disconnection Fees	\$ 1,000.00

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Office Equipment	\$ 1,850.00
Admin-Maintenance Major	\$ -
Admin-Maintenance Ordinary	\$ 7,400.00
Office Supply & Expense	\$ 5,700.00
Postage Machine Rental	\$ 1,300.00
Professional Fees - Accounting	\$ 39,000.00
Professional Fees - Title	\$ -
Payroll Service Charge	\$ 5,220.00
Software Support-New World&PT	\$ 13,500.00
Computer/IT Expense	\$ 7,000.00
Insurance - Liability	\$ 16,550.00
Insurance - Pollution	\$ 620.00
Insurance - Umbrella	\$ 1,400.00
Insurance - Crime	\$ 1,600.00
Insurance - Cyber Liability	\$ 2,300.00
Employee Benefits - Health	\$ 79,672.00
Employee Benefits - Dental	\$ 3,478.00
Employee Benefits - Life	\$ 1,210.00
Employee Benefits - Disability	\$ 2,960.00
Insurance - Workers Comp	\$ 1,120.00
Admin - Pension Employee	\$ 13,810.00
Postage	\$ 15,000.00
Telephone - Lease and Maint.	\$ 3,000.00
Travel - Mileage	\$ 600.00
Administration - Advertising	\$ 900.00
Payroll Tax - FICA Employer	\$ 16,400.00
Payroll Tax-Medicare Employer	\$ 3,835.00
Payroll Taxes - State PMAA	\$ 1,800.00
Web Hosting & Design	\$ 1,400.00
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Total Expenses - Administration	\$ 665,100.48
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EBITDA - Operating Income	\$ 1,457,193.37
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Other Expenses - Non Operating	
Interest Expense - DNB First	\$ 115,110.66
Collections - Depreciation Exp	\$ 538,309.06
Admin - Depreciation Expense	\$ 16,191.07
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Total Other Expenses - Non Operating	\$ 669,610.79
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Net Income	\$ 787,582.58
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Calculation of Net Cash Flow

EBIDTA	1,457,193.37
2021 DNB First Sewer Revenue Note Payments (P=\$1,211,868.00; I-\$115,110.66)	1,326,978.66
MTSA Annual Lease Payment	30,000.00
Total Debt Payments	1,356,978.66
Debt Service Ratio	1.07
2021 Capital Improvements	65,000.00
Net Cash Flow	35,214.71